

REMOTE BACKUP

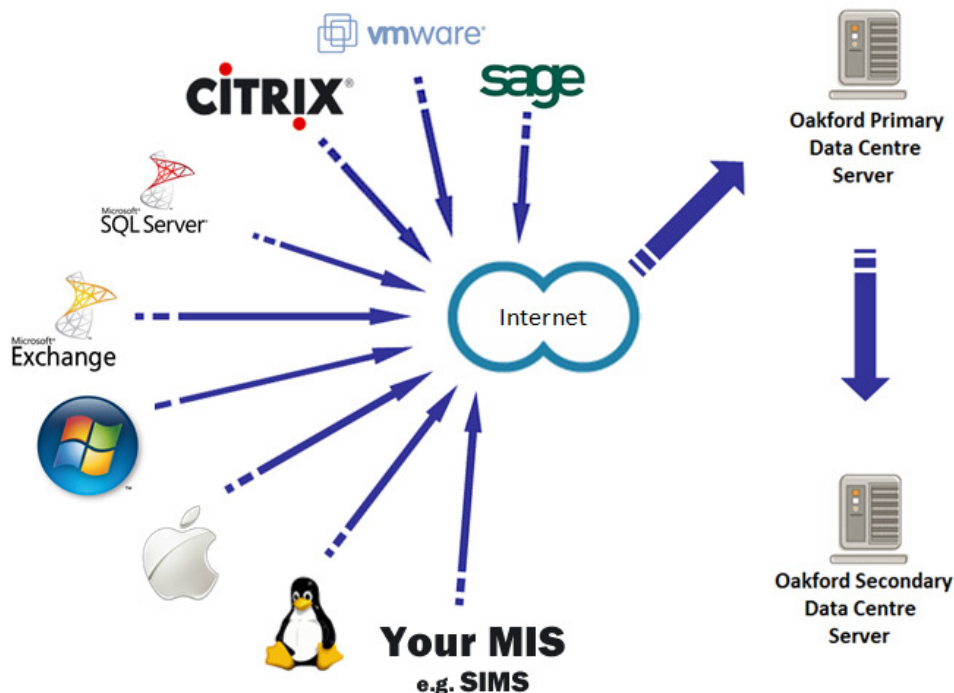


How would your organisation recover if you lost your data?

How would you recover in the event of fire, flood or human error deleting some or even all of your data? Are you confident that your current backup method has worked? When was the last time you tested a restore of your files?

As backup media such as tape, CD and external hard drives are becoming more unreliable, more and more organisations are implementing a Remote Backup solution to ensure their data is backed up and protected the way it should.

With Remote Backup your data is first encrypted and then transferred to our Primary Data Centre via a secure SSL connection. A second copy is then sent to our Secondary Data Centre in a different geographical location. In the event of fire, theft, human error or hardware malfunction you can be safe in the knowledge that all of your important data has been safely backed up and can be restored at the click of a button.



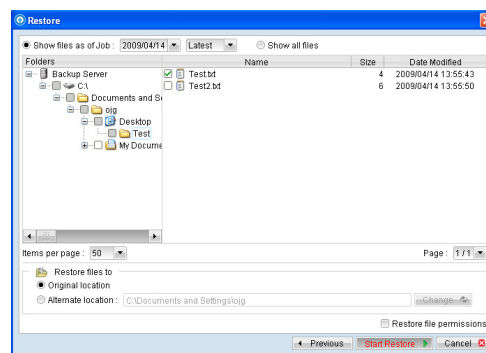
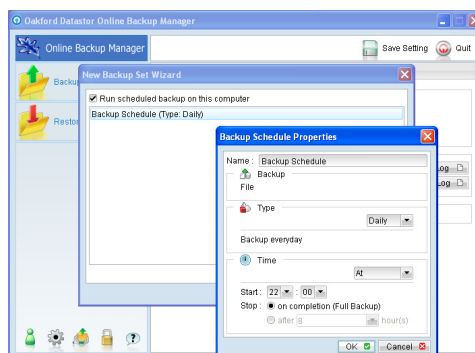
"The loss of our data, partial or complete, would be catastrophic. It has taken years to compile our data and both staff and students alike rely upon it. Despite having our own tape backup we felt that because of the dependence on our IT system we needed extra reassurance that we could recover in a worse case scenario. As a school we also had to make sure that it was a secure service as we have a large amount of sensitive data. Oakford has fulfilled our requirement perfectly I have absolutely no hesitation in recommending their remote backup solution to anyone"

IT Manager – Wyvern College



HOW DOES IT WORK?

1. An initial seed is taken containing all of your data and sent to the off site backup server in our primary data centre, it is then replicated to a second backup server in our secondary data centre in a separate geographical location.
2. After the initial seed is taken, the remote backup service runs automatically at a time that suits you (normally overnight). A block level backup of the day's changes to your system is taken requiring a smaller backup window but still giving you a full backup of your system overnight.
3. Data is encrypted at your site before being sent to the data centre via a secure SSL connection.
4. Data is stored on the remote backup server and then replicated to the secondary data centre via an SSL connection. This gives double the protection and redundancy for your data.
5. Once completed the remote backup system will send an email to your staff and the Oakford Support Department. This ensures both the customer and Oakford know if a backup is successful or unsuccessful.



FAQS

Who uses Remote Backup?

More and more organisations are now turning to remote backup in a bid to improve backup and restore speeds, provide a level of disaster recovery, increase data security and to ensure that a backup is automatically taken on a regular basis.

How do I restore files?

You can easily restore files by logging into your remote backup portal and selecting the files you would like to restore. The files will then be restored over the internet.

What can I backup?

The Remote Backup service has no restrictions on what you can and cannot backup. The software offers support for multiple platforms including **SIMS and SAGE/QuickBooks**. It is a totally secure service that can only be accessed with your password.

What happens after a 'disaster'?

If disaster strikes, e.g. fire, flood, theft of your server and data, you can restore your entire system in one of three ways.

1. Restore over the internet
2. Restore your data to hard drives at the data centre and courier to your new site.
3. We offer a hot spare server option that means in an emergency we will transfer your data to a new server and deliver to your new site within an agreed SLA time.



PRODUCT COMPARISON

Feature	Oakford Backup	MozyPro	Perfect Backup
Multiple modules Included	✓	✗	✓
Support For Windows, Apple	✓	✓	✓
Support For Linux, Sun Microsystems, Solaris,	✓	✗	✓
Automated Backup	✓	✓	✓
Data Encryption	✓	✓	✓
Secure Data Transfer	✓	✓	✓
Data Replicated To Different Geographical	✓	✓	✓
Backup Email	✓	✓	✓
Technical Support	✓	✓	✓
Pricing allows quota across multiple servers	✓	✗	✓
50GB Account Price (Per Annum)	£250 (Education) £350 (Business) (Including all modules, e.g. Exchange, SQL etc)	£383.88	£1080

WHY OAKFORD?

A major cost implication for any remote backup provider is storage hardware. As a high availability storage unit manufacturer, Oakford Technology is able to use its own storage units inside the data centre. These are the same quality storage units used by many of our corporate customers including blue chip enterprises.

To find out more information on our storage units please visit — <http://www.oakforduk.com/Business/Hardware-Hybrid.aspx>

Oakford Technology provides remote backup for a number of different institutions including—financial services, insurance, leisure, education, ecommerce websites and political parties. Currently over 100TB of data is backed up with Oakford across 7 vaults.

Oakford is also committed to providing the best value possible while ensuring that only the best of breed components are used.

For more information or a free 30 day trial please contact Oakford Technology on 01380 888088

